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BancorpSouth ProBuild South Southside Bank **Suddenlink**

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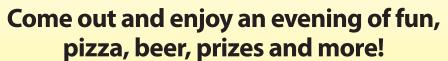
SILVER PARTNERS

All Natural Stone & Grass Altra Federal Credit Union American State Bank **Austin Bank** C. Woods Co., Inc. Citizens 1st Bank Citizens National Bank **East Texas Door East Texas Title Company** Fixture This, Inc. Kilgore National Bank Panel Truss Texas, Inc.

Bowling with Builders

March 16th at Green Acres Bowl 6:30 to 9 p.m.





LANE SPONSORSHIPS AVAILABLE FOR \$100

Dinner Sponsors:

BancorpSouth

Insurance One Agency LC

Beverage Sponsors:

All Natural Stone & Grass ProBuild South

Lane Sponsors:

Altra Federal Credit Union | C. Woods & Co., Inc. | Central Title Co. CenterPoint Energy | East Texas Title Co. | Fixture This, Inc. Kilgore National Bank | Landmark Title | Southside Bank | Transit Mix



"Risk Management"

March 2, 2011 • 1 to 2:30 p.m.

Understand and utilize the TAB Contracts Package and endorsed insurance programs.

Instructor: TAB • *Cost*: \$75 for members who do not own the TAB Contracts Package; FREE for members who own the package.

> Non-members \$125 • REGISTRATION REQUIRED. DOWNLOAD A FLIER ON TABA'S WEBSITE.

REGISTER ONLINE OR CALL TABA TO ENROLL.

IEMBER ORIENTATION

Details on page 3 . . .



The TABA News is available online each month at www.tylerareabuilders.com.

² CALENDAR

March 2011

| | 1 | 1 | 1 | | - | 1 |
|-----|---|--|--|--|-----|-----|
| SUN | MON | TUE | WED | THU | FRI | SAT |
| | | 2 p.m Public Relations Committee Meeting 4 p.m Budget & Finance Committee Meeting | 1-2:30 p.m "Risk Management" Class 4 p.m Social Events Committee Meeting | 3 2 p.m Charitable Contributions Committee Meeting | 4 | 5 |
| 6 | 7 11:30 a.m Exec Committee | 4 p.m Board of Directors Meeting 5-7 p.m After Hours | 9 4 p.m Education Committee Meeting | Noon - Builders' Luncheon | 11 | 12 |
| 13 | 14 | 9 a.m Ambassador Committee Meeting | 6:30-9 p.m Bowling with Builders Tournament | Noon - Member Orientation | 18 | 19 |
| 20 | 21 | 22 | 23 8:30-Noon - BAR Exam | Noon - Builders' Luncheon | 25 | 26 |
| 27 | 2 p.m Public Relations Committee 4 p.m Budget & Finance Committee | 2 p.m Govt. Relations Committee 4 p.m Member- ship Committee Meeting | 30 | 31 | | |

Dates to Remember

APRIL 5 *After Hours* "Design/Build" class 13 General Membership Meeting Builders' Luncheon 14 26 All Member Cookout 28 Builders' Luncheon **M**AY After Hours 10 Membership Drive 12 Builders' Luncheon 19-21 NAHB Spring Board 23 Spring Golf Tournament 26 Builders' Luncheon

Builders' Luncheons

Thank You, Sponsors!

All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Sherri at: 903-561-3964.

March 10, 2011

Sponsor:

McCoy's Building Supply

Location:

Bruno's in Gresham

March 24, 2011

To Be Announced

COMING ATTRACTIONS

SAVE THESE DATES

Sponsored by: TRANSIT MIX

Builders' Progressive Jackpot: Ricky Marshall's name was drawn at the February After Hours, and since he wasn't there to win, the March Jackpot is now \$100.

Associates' Member Marketplace Drawing: Each month one member company is drawn from After Hours attendees, and the winner is featured in a company profile in the TABA News!



All members are welcome to attend each After Hours. Come out for your chance to win one of these jackpots!

Thanks to February After Hours Sponsor: HOME PLUS



MEMBER ORIENTATION

Noon at the TABA Office • March 17, 2011

JOIN US FOR A LIGHT LUNCH AS WE SHOW YOU ALL THE WAYS YOUR TABA MEMBERSHIP CAN BENEFIT YOU AND YOUR BUSINESS. New and long-time members are welcome to attend. Please RSVP online or call 903-561-3964 so that we can be sure to have enough lunches.

General Membership Meeting April 13, 2011

REGISTRATION INFORMATION COMING SOON!



ALL MEMBER COOKOUT

Wednesday, April 26 • 11-1 p.m. at TABA

Don't miss one of the most popular get-togethers of the year! Please bring your crew and enjoy a no-cost lunch.

Volunteers for food prep and cleanup are appreciated. Call the office to RSVP and Volunteer!

TEXAS HOLD 'EM MEMBERSHIP DRIVE

May 10, 2011

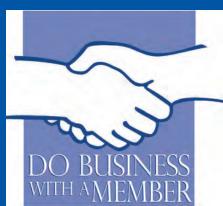
Sign up on one of the teams competing for prizes as TABA recruits new members! Join us for a day full of fun and celebration at the TABA office. Call the office for more information: 903-561-3964.





This second-annual event will be at the Woman's Building on South Broadway. Topics include all aspects of rehabilitating historic buildings with an emphasis on use of materials and repairs according

to the Department of the Interior's Standards for Rehabilitation. Sponsored by Historic Tyler along with TABA, The City of Tyler Preservation Board, Heart of Tyler and the Smith County Historical Society.



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Run your business card ad in the TABA News. It's an economical way to get your name in front of every major builder in the area. Call 903-561-3964 for more info.

WELCOME NEW BUILDER MEMBERS!

Chelsea Builders, Inc.
Jan Bellefeuille • 903-839-2551
504 Railroad Ave.
Whitehouse, TX 75791

Kathy Montgomery Custom Homes LLC

Kathy & Jerry Montgomery 903-288-4747 713 WSW Loop 323 #190 Tyler, TX 75701 Sponsor • Gary Bayless

Welcome!

See page 3 for information on TABA's next Member Orientation. **Hope to see you there!**

THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

ACES AC Supply North

Darrell Edwards Custom Homes

Doran Mechanical

East Texas Crete

Glo-Flame Butane, Inc.

Oncor Energy Efficiency Program

Silverleaf Resorts

WC Supply Company

Membership Cancellations

For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:

All American Equipment Rentals, Inc.; Boren Scott Title Co.; City of Lindale Inspection Department; Coldwell Banker United - Brian Morris; Coyote Roofing; Genuity Home Improvements; Hillard Homes, LLC; Pauline's Buffet; Reed & Assoc. Environmental Consulting; Smith-Fab; Taylor Gutters & Drains; The Pamela Walters Group; Tryon's Corner; USA Flooring Outlet

MEMBER INFORMATION

Welcome 2011 Committee Members!



Your 2011 MEMBERSHIP CommITTEE — Above, seated from left, Al Bartlett, John Henson, Gary Bayless, Sam Oliphant. Standing from left, Chairman Carlton Edwards, Kathy Atkinson, B.J. Hornbostel and Phillip McFadden.

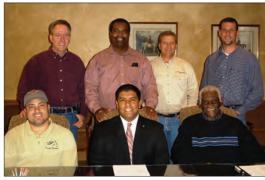


YOUR 2011 PUBLIC RELATIONS
COMMITTEE — Above, from left,
Chairman Brandon Parker, Anita
Stewart and Larry Anderson.

YOUR 2011 AMBASSADOR COMMITTEE — (no photo) Beverly Uzzell, Chairman; Jeff Cross; B.J. Hornbostel; Janie Malone; Steve Nix; Tim Ogrodnik; Dianna Riggio; Libby Simmons.



Your 2011 EDUCATION COMMITTEE — Above, seated from left, Chairman Jeff Andreason and Barbara Holly. Standing from left, Mark Medina, Michael Wilson, Kerry Hamblett and Sean O'Keefe.



Your 2011 BUDGET & FINANCE COMMITTEE — Above, seated from left, Chairman Matthew Peer, Gabriel Mendoza, Jesse Rider. Standing from left, Tom Deibel, Ed Thompson, Kerry Hamblett and Cory Flickinger.

Your 2011 SOCIAL EVENTS COMMITTEE — (no photo) Jeff Cross, Chairman; Ginnie Baldridge; Sandra Browning; April Burke; Jion Dietz; Becky Harris; Janie Malone; Doug Marshall; Dianna Riggio; Libby Simmons; Stefanie Smith; Randy Weaver.

Thanks to all TABA's committee volunteers!



Your 2011 GOVERNMENT RELATIONS
COMMITTEE — At left, show from left, Skip
Ogle, Jeff Cross, Cary Byrd and Chairman
Joe Carlyle. Not shown: Ricky Casey, Robert
Aiken, Nancy Barron, Bob Garrett, Tom
Diebel, Kevin Humphrey, Anwar Khalifa, Ed
Kopal, Mark Medina, Sam Mezayek, John
Nix, Steve Nix and Ed Thompson.

CHARITABLE CONTRIBUTIONS COMMITTEE — (no photo) Jesse Rider, Chairman; Robert Aiken; Gary Bayless; Joe Carlyle; Ricky Casey; Brian Conaway; Steve Nix; Stefanie Smith; Ed Thompson; Vic Thompson; Tom Utz.

Builders' Luncheon



JANUARY
27, 2011
— Thanks
to sponsor,
Transit Mix for
sponsoring the
luncheon at
Spring Creek
Barbecue.



MEMBER **I**NFORMATION

EDUCATION UPDATE



"Builder Assessment Review" - BAR Exam

March 23, 2011 • 8:30 a.m. to Noon

Member Cost: \$195

REGISTER ONLINE OR CALL TABA TO ENROLL.



"Design/Build"



April 12, 2011 • 8:30 a.m. to 4:30 p.m.

Instructor: Donny Mack • Member Cost: \$210 • Lunch included

"Customer Service"

June 14, 2011 • 8:30 a.m. to 4:30 p.m. • Lunch included Instructor: Paul Evans • Member Cost: \$210; Non-Members: \$310 REGISTER ONLINE OR CALL TABA TO ENROLL.

Green Building Students 2011



GREEN DESIGNATION CANDIDATES — With a low temperature of 12 degrees on Feb. 2, NAHB-Certified Instructor Michael Strong (far right) drove to Tyler from Houston to teach our builder members who are studying for the Certified Green Professional designation. Shown from left, Roy Williamson, Tommy Burns and Stewart Haberle.

UPCOMING RENEWALS

A.E. Shull & Co. ACR Services, LLC **Affordable Services** Bagnall Construction/Designer Decks **Bell Sand & Gravel** Citizens National Bank - Market Square Clay's Lawn & Fence Co. Coburn's Supply Company Craig's Dirt Service, LLC **Denny Mize Construction** Dowden Supply Co. of Tyler, Inc. East Texas Door Co., Inc. East Texas Gutter Systems Extreme Trim Five Star Stone, LP Gollob, Morgan, Peddy & Co. P.C. **Gonzalez Paint** Henderson Glass Co., Inc.

Innovative Pest Control Kelly A/C & Heating, Inc. **Kelly Moore Paint** Kin-Co Drywall Lonestar Millworks, Inc. Macias Masonry.com **Nelson's Door Company** Noyola Painting **RE/MAX Tyler-Brad Trump Terminix Texas Bank & Trust Company Texas Crete** The Blind Man The Flooring Store of Tyler Tile Shop, Inc. Tri-County Drywall Tyler Flooring & Interiors, LLC Tyler Granite, Inc.

ENERGY CODE CLASS TEXAS A&M UNIVERSITY

Sponsored by the City of Tyler, TABA and Pyramid Homes

Workshops are set March 7 & 8 at the Tyler Rose Garden Center. This training is funded by Workforce Investment Act (WIA) and American Recovery and Reinvestment Act of 2009 (ARRA) through the Texas Workforce Commission to provide training to support Energy Efficiency and Renewable Energy (EE/RE).

For registration information, download the application from TABA's web site or come by the office. Fax or email the completed application to circleof10.org.

Member Benefits



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ACTIVITES & EVENTS

Member News

LONG-TIME **MEMBER GETS NATIONAL HONOR**



Upton Beall, seen above when he dropped by the TABA office in January, was recognized at the 2011 International Builders' Show as part of NAHB's 50 Year Membership Recognition program. Beall is president of Robinwood Building & Development Co. and has been a TABA member without a lapse since the 1950s. He participated in the Parade of HomesTM for the first time in 1957, when homes were built for \$10 per square foot. He served as president of the association in 1963. Congratulations, Mr. Beall!

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BEHIND THE SCENES AT HPS



YOUR 2011 HOME PRODUCTS SHOW COMMITTEE -Above, seated from left, Associate Council President Jion Dietz, Committee Chair Libby Simmons and Janie Malone. Standing from left, James Vandenberg, Myra Petty, Donnie Miliara, Beverly Uzzell, Sam Oliphant and Traci Holms-Steinmiller. Not shown: Shelley Flowers.



Above and below: Decorations come together the old-fashioned way! Thanks to everyone who worked on decorations!





Big Thanks to East Texas Title Co., Harry's Building Materials, Cassity Jones and Brookshire's for donating supplies for Home Products Show decorations.



Exhibitors Prepare — Above and below, exhibitors met on January 18th at Mario's to review Show details. Ninety-six member companies will exhibit. Every booth was filled!







THANK YOU, RALLY DAY SPONSORS!



Rally Day Sponsors:

Altra Federal Credit Union Bayless Custom Homes, Inc. **Carlyle Homes Casey Homes Cooper-Sibley Construction Cotton Custom Homes** Dale Welch Builders, Inc. **Homeland Title**

Kilgore National Bank Kopal Building & Design Mezayek Building Ltd. Nix Construction, Inc. North Chase Development LLC **Robert Aiken Custom Homes** Skip Ogle Homes LLC Tom Deibel Homes, Inc.

Insurance One Agency, LC

Associate Council Corner

From the Associate Council President

The first two months of the new year have flown by. As you read this the Home Products Show should be the most happening event in Tyler! Special thanks to every one of the TABA members who donated their time, talents and materials to this important event.

March is here, bringing with it several fantastic events that each of you should participate in. The monthly *After Hours* will be March 8th at the TABA office. This monthly (except around the holidays) get-together is a great net-



working opportunity. The casual setting with refreshments helps wind down your work day. Be sure to join us!

And don't miss the highly anticipated and one of our FUNNEST Social Events — Bowling with Builders on the 16th. Get your team signed up early for bowling, or just come out and eat pizza and fellowship with other members. See for yourself why this event just keeps getting bigger every year!

Jion Dietz

Associate Council President

MEMBER MARKETPLACE

Guier Fence

Whether it's residential, agricultural or commercial, no one offers better fencing products, better service, a better warranty or a better price. Our obsession with customer service and satisfaction guides everything we do. We offer standard and custom designed wood fences as well as bamboo, vinyl and a variety of custom metal products to provide beauty, security and durability. That's why we say, "It just makes sense to get a Guier Fence." Call Ben Roach at 800-845-9839.

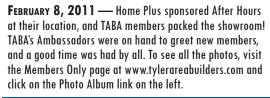
"Member Marketplace" is a feature highlighting a member's company.

One member company will be drawn randomly from After Hours attendees,
and the winner will be featured in a company profile in the TABA News!

The editor retains the right to edit for length and content.

AFTER HOURS









Important Tax Information

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to "lobbying activities" is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2011, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$27 and \$0.90 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$65.49 and \$14.75 for an affiliate member.

Member News

Congratulations

To Bob Garrett on being named elected Chairman of the Board of Regents at his alma Mater Stephen F. Austin State University.

To Scott Greene & family on the birth of his son in February. Owen Miller Harrison Greene weighed 8 lbs, 9 oz and was 21" long.

To WINNERS OF THE BSCENE
"BEST OF 2010"
PEOPLES' CHOICE AWARDS:
Best Homebuilder Bayless Custom Homes
Best Private Golf Course - Hollytree
Best CPA -

Gollob, Morgan, Peddy & Co.

Best Insurance Agent
Jim Toman Insurance

Best Interior Decorator
Larry Lott Interiors

Best Plumbing Service - C. Woods

Best Bank - Texas Bank & Trust

Best Furniture Selection - Swann's

Best Heating/AC Repair
Maddox Air Conditioning Inc.

Best Pool Builder - Excel Pools

Get Well Wishes

To Fred Frost and Laura Krantz











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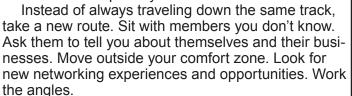
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MISSION STATEMENT:

Building Better Builders by promoting quality, accountability and professionalism in the home building industry.

AND FINALLY . . .

So what can you do to stretch yourself and keep moving down the track? Make it your goal to attend at least one TABA event each month. This is an easy way to broaden your sphere of influence and improve your business.



Take advantage of the priceless resources right at your fingertips. Go to www.tylerareabuilders.com right now. Have you signed up for the risk management class? How about the bowling tournament? Are you planning to come to *After Hours*? What about serving on a committee? Sign up to take the BAR exam and work toward an NAHB certification.

Builder members, don't miss the Builders' Luncheons. Associate members, host a Builders' Luncheon. You can participate in all of these things during the month of March alone!

Who better to talk to than the people who face the same challenges you do? You can easily make an important alliance that will result in new customers. Hate to walk into a room where you might not know anyone? Find a TABA staff member. We promise to introduce you to someone new.

See you soon.

Kathey Comer Executive Vice-President



PRESIDENT'S MESSAGE

TABA has a new three-year strategic plan. Thanks to everyone who worked on the plan at the board retreat in January. We really enjoyed the opportunity to develop common goals and objectives, and the commeraderie

was great! We have a talented group on the board this year, and we all hope to contribute toward the betterment of our association.

As you read this we will have just completed our Rally Day gathering in Austin. It might take new TABA members some time before it's clear just what this association does for our local industry. When NAHB economist Elliott Eisenberg came to Tyler to speak to us back in 2008 he explained that the home building industry is the backbone of any economy. When communities grow, jobs are created, the tax base widens, parks are built and so on.

Our government works best at the grassroots level, and that means that each one of us needs to take an interest in what happens in Austin. And not just as observers. Our Rally Day — going to the state capitol and speaking with our representatives face to face — really shows us how important it is to get involved and stay involved with the legislative process.

Our staff at the Texas Association of Builders is at the capitol throughout the session, looking out for the best interests of the homebuilding industry, and we appreciate all their work.

Robert Aiken 2011 President