



NEWS

DECEMBER 2010

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Fixture This, Inc.
Moen, Inc.
Panel Truss Texas, Inc.



TABA's Christmas Party

Thursday, December 9, 2010
4 to 7 p.m. at TABA



Get into the Holiday Spirit!

Be our guest and enjoy holiday fare and spirits with your fellow TABA members.



SANTA SPONSOR
Sherwin-Williams

The Gala and Open House Combined!

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ProBuild South | Southside Bank






Officer Installation



January 7, 2011, Noon at Hollytree

Early-Bird Special \$22 per person before December 23, 2010
Register online, or call the office to RSVP.

SUN	MON	TUE	WED	THU	FRI	SAT
			1 8:30-4:30 - "Sales & Marketing" Class 4 p.m. - Social Events Committee	2 Noon - Member Orientation	3	4
5	6 11:30 a.m. - Exec Committee	7 4 p.m. - Board of Directors Meeting	8 8:30-Noon - BAR Exam 4 p.m. - Education Committee	9 Noon - Builders' Luncheon 4-7 p.m. - TABA Christmas Party	10	11
12	13	14 9 a.m. - Ambassador Committee Meeting	15 Kettle Drive	16	17	18
19	20 4 p.m. - Budget & Finance Committee	21 2 p.m. - Govt. Relations Committee 4 p.m. - Membership Committee	22	23	24 Office Closed for Holidays	25 
26	27 Office Closed for Holidays	28 Office Closed for Holidays	29 Office Closed for Holidays	30 Office Closed for Holidays	31 Office Closed for Holidays	

Dates to Remember

JANUARY

7	General Membership Meeting & Officer Installation
12-15	International Builders Show
13	Builders' Luncheon
18	HPS Vendor Luncheon
27	Builders' Luncheon

FEBRUARY

2-3	"Green Building" Classes
8	After Hours
9	BAR Exam
10	Builders' Luncheon
16	"Business Mgmt." Class
17	Builders' Luncheon



All luncheons are at noon and are for builder members only.



To sponsor a Builders' Luncheon, call Sherri at: 903-561-3964.

BUILDERS' LUNCHEONS

Thank You, Sponsors !

December 9, 2010

Sponsor: Camp Davis Stone

Location: Bruno's in Gresham



Call TABA office to **RESERVE DATES** for 2011 Now!

COMING ATTRACTIONS

SAVE THESE DATES

Next After Hours is February 8, 2011

MEMBER ORIENTATION

Thursday, Dec. 2, 2010 • **JOIN US!**

Enjoy a light lunch as you learn all that your membership in TABA offers.

Earn "Casey Cash" when you attend!

Salvation Army Kettle Drive



Dec. 15, 2010 at Brookshires' Rice Rd.

HELP TABA RING IN THE HOLIDAYS!

Call the office to sign up for a one-hour shift.



Do Business with Members! 3

Run your business card ad here. It's an economical way to get your name in front of every major builder in the area. Call 903-561-3964 for more info.

Builders & Subcontractors Insurance Endorsed By Your Local Association



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- T Model Home Contents**
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February 25-27, 2011
Harvey Convention Center

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Download the Contract from the Home Products Show page at www.tylerareabuilders.com

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NAHB INTERNATIONAL BUILDERS' SHOW | JANUARY 12-15, 2011 | ORLANDO

www.buildersshow.com

BUILDER & ASSOCIATE OF THE YEAR NOMINATION FORM

Vote for 1 ONLY

Fax your vote to 903-561-7273 or email it to:
jperrin@tylerareabuilders.com

Vote for 1 ONLY

Deadline for Submission is December 16 at 4 p.m.

<p style="text-align: center;">BUILDER NOMINATES AN ASSOCIATE/AFFILIATE</p> <p>I am a Builder and would like to nominate this Associate/Affiliate:</p> <p>_____</p> <p>My name is: _____</p>	<p style="text-align: center;">ASSOCIATE/AFFILIATE NOMINATES A BUILDER</p> <p>I am an Associate/Affiliate and would like to nominate this Builder:</p> <p>_____</p> <p>My name is: _____</p>
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MEMBER INFORMATION

WELCOME NEW MEMBERS!

NEW BUILDER MEMBER:

Burns Construction

Tommy Burns • 903-768-2336
PO Box 88, Golden, TX 75444

**ALL New & Current
Members are Invited:**

PLEASE JOIN US

for the next quarterly **Member Orientation** at noon on Dec. 2nd at the TABA office.

We will treat you to a light lunch and a presentation that shows all the ways TABA membership will benefit **you!**

ALL MEMBERS ARE INVITED.
Call to RSVP, or register online.

NEW ASSOCIATE MEMBERS:

City of Whitehouse, City Manager
Mike Peterson • 903-839-4914
PO Box 776, Whitehouse, TX 75791
Sponsor • Robert Aiken

Dynamic Energy Ratings, LLC
Dan Youngman • 903-880-2397
107 Holly Hill Lane
Bullard, TX 75757
Sponsor • Greg Gillian

Torqued-Up Energy Services, Inc.
Kelly Prentiss • 903-363-0300
3200 Troup Hwy Suite 310
Tyler, TX 75701
Sponsor • Donnie Baker

Welcome!

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THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

ACE Fence

Advantage Roofing Company

Ballard & Braughton Engineers

Barrett Homes

Bernard Mediterranean Restaurant

Bradco Supply Co.

CenterPoint Energy

Elite Insealation Systems

ETTL Engineers & Consultants, Inc.

Glory Builders, Inc.

Haberle Construction, LLC

Habitat for Humanity of

Smith County

Homeland Title

Insurance One Agency, LC

Integrity Homes

JK Hatcher Custom Homes, Inc.

Ken Dietz Homes, Inc.

Kroll Custom Homes

Parade Builders' Contract

1. **PARADE DATES: JUNE 4-12, 2011**
2. **CONTRACT** AVAILABLE ONLINE FOR DOWNLOAD MID-DECEMBER, 2010
3. **SIGNED CONTRACT** AND DEPOSIT DUE **JANUARY 28, 2011**
4. **QUALIFIED PARADE BUILDERS** ARE **BUILDER MEMBERS** WITH JOIN DATE BEFORE **FEBRUARY 15, 2010.**

Rally Day 2011

Wednesday, February 23, 2011, is the date when all 34 local associations in Texas will participate in Rally Day. Travel to Austin with TABA to be a part of this special - and effective - legislative event. Watch for more info in the coming months.

TABA SCHOLARSHIP RECIPIENT

Jerilyn Davis is the 2010 recipient of a \$500 TABA Scholarship awarded to a student in the UT Tyler Construction Management Program. Scholarship applicants submitted resumes that were reviewed and voted on by members of TABA's Education Committee.

As Valedictorian of her 2007 graduating class at Gilmer High School, Ms. Davis has worked throughout her college career for Robroy Industries in the accounting department and as an intern for Root Construction.

Ms. Davis was a participant with her UT Tyler team in the Spring 2009 NAHB residential competition in Las Vegas, served as vice-president of the NAHB Student Chapter, helped build a home with Habitat for Humanity of Smith County and made both the President's Honor Roll and Dean's List at UT.

As a child Ms. Davis volunteered at her church. "Each year we went on a mission trip where our main goal was to show people a 'servant's heart,'" she explained. "We did everything from building fences to hanging sheetrock. In my junior year of high school we went to New Orleans to help with the Hurricane Katrina relief effort. That trip was an eye-opener for me and showed me how much a home really means."

What made her want to become a builder? "Two years before that mission trip my parents and my aunt and uncle built houses next door to each other. I was able to see the custom building process from start to finish on both projects. I knew growing up that I did not want to sit in a stuffy office all day. I've always wanted to be outside and hands on. I felt that being a home builder was a great way to use the gifts and talents that God has given me. So, when I found out that UT Tyler had this Construction Management program, I jumped at the chance to get in," she said.

"I am so grateful to have received the TABA scholarship. It means so much that TABA members feel it is important to invest in the future builders of this area."

Ms. Davis will graduate from the 4-year program with a Bachelor of Science in Construction Management degree in May, 2011, with a 3.94 grade point average.



Scholarship Winner—Ms. Davis is shown above, seated at right, with UT Tyler Program Director Dr. John Martin (left) and TABA Education Committee Chairman Matthew Peer at the Oct. 13, 2010, Government Officials Appreciation and General Membership Meeting at Willow Brook.

EDUCATION UPDATE

Get on the NAHB Designation Train !

TABA University
Presents:



2010 Education Sponsor:



“Sales & Marketing”

December 1, 2010 • 8:30 a.m. to 4:30 p.m.

Instructor: Paul Evans • Member Cost: \$210

Non-Members: \$310 • Lunch is included

• Satisfies Section 4 Class Requirement for CGB •

“Builder Assessment Review” The BAR Exam

December 8, 2010 • 8:30 a.m. to Noon • Cost: \$195

Essential First Step to Earning Certified Graduate Builder Designation!

REGISTER ONLINE OR CALL TABA TO ENROLL.



CERTIFIED AGING-IN-PLACE SPECIALIST
— Eight students, four TABA builder members and four from as far away as Oklahoma and San Antonio, attended the first day of CAPS classes on Wednesday, November 10, 2010. Back row, left to right: Cory Flickinger, Matthew Peer, Instructor Bill Slease, Adam Horton and Lisa Bobulinski. Front row, left to right: Eric Butts, Tracy Haberle, Linda Leroux and Erin Wright.



NEW HOME SPECIALIST CLASS #4—Above and below, Instructor Steve Nix explains cabinetry and wall finishing on the job site.



NEW HOME SPECIALIST GRADUATES—Above, students attended their final class in the New Home Specialist series on Oct. 28th. Shown are, left to right, TABA Office Assistant Sherri Bradley, TABA President Ricky Casey, Linda Burns, Paul Tibbets, Kim Zemer, Jose E. Garcia, Karen Bochow, Karen Harrison, and Class 6 Instructor Matthew Peer. President Casey was on hand to award the students' Certificates of Completion.



MEMBER BENEFITS

The Verizon Wireless discount is open to construction companies and construction trade companies (electrician, plumber, roofer, etc.) who are members of the Texas Association of Builders. The discount is 18% off any monthly calling plan that bills \$34.99/month or higher. Our local contact: Norby Repinske, 903-216-0030 or norbert.repinske@verizonwireless.com. **TAB Member Testimonial:** “We have had an account with Verizon Wireless for years and thought we had a great discount plan worked out with them. But with the savings we now get as a TAB member, we will save another \$300 a month MORE than we would have on our previous plan!” T. Justin MacDonald, MBA, CGB, MacDonald Companies



THANK YOU FOR RENEWING!

A special thanks to the highlighted companies which have been TABA members for 10 or more consecutive years!

Landmark Homes, Inc.

Overhead Door Systems, Inc.

Planning Concepts

ProBuild South

Richardson Timbers, LLC

Rider Homes, Inc.

Sawyer Metal

Southwest Floor Carpet One

Star Lite Custom Homes LLC

Steve's Window Cleaning Service

ADDITIONAL BUILDER SPONSORS OF THE APPRECIATION EVENTS:

Integrity Homes
Woodland Builders, Inc.

UPCOMING RENEWALS

ACES AC Supply North
BankTexas
Blue Haven Pools
Castle Doors
Garage Strategies
Gotcha Covered, Tyler
James Hardie Building Products
Mikasa Construction, Inc.
Scott Family Homes, Inc.
Skip Ogle Homes, LLC
The Granite Girls LLC
Wright-Way Remodeling & Construction

MEMBERSHIP CANCELLATIONS

For many different reasons the following companies and/or individuals have not renewed their memberships with TABA:

Adams Furniture & Appliance; ALLTEL; Atkins Construction; Capital Investment Management; Donnie Mitchell Inspecting; Eagles Bluff Community & Country Club; Faux Artistry by Lisa; First State Bank, Noonday; Genuity Home Improvements; H&H Concrete Dirt & Asphalt; J.W. Finn's; Maddox Homes; Next Century Screens; S&R Construction; Shoreline Building Concepts; Showcase of Homes; Showcase Realty; Tarr's Electrical Service; The Pamela Walters Group; United Plumbing

MEMBER NEWS

**SPECIAL THANKS TO THESE
FALL GOLF TOURNAMENT**

SPONSORS & ADVERTISERS:

Dinner: **ONCOR**

Beverage Carts:

**Altra Federal Credit Union
East Texas Title Co.**

Moen, Inc.

Longest Drive:

Fixture This, Inc.

Transit Mix

Closest to the Pin:

BancorpSouth

Texas Bank & Trust Co.

Five Iron:

Austin Bank

Golden Throne:

Insurance One Agency LC

Hole-in-One:

Hall Buick Pontiac GMC

Thanks to our Hole Sponsors:

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ProBuild South

Southside Bank

Allied Truss LLC

Boral Bricks, Inc.

C. Woods Co., Inc.

Cassity Jones

Central Title Company

Citizens National Bank - Market Square

City of Tyler Solid Waste

Faux fx

Fixture This, Inc.

Glenwood Blind & Awning Co.

Gollob, Morgan, Peddy & Co. P.C.

Henry Murphy, Jr.

Insurance One Agency, LC

James Hardie Building Products

Moen, Inc.

Moore Supply Co., - Bath & Kitchen

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Panel Truss Texas, Inc.



Jeff Cross
Sales

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Bricks
Inc.**



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ACTIVITES & EVENTS

FALL GOLF TOURNAMENT



OCTOBER 18, 2010, AT GARDEN VALLEY

1st Flight Winners: Cary Byrd, Brent Conaway, Brian Conaway, Jon Honea, Terry Miller & Randy Eskelson.

2nd Flight Winners: Ken Elzen, Randy Hardin, Mark Hays, Trey Mullen & Rick Cotton

3rd Flight Winners: Tim Ogradnik, Meagan Campbell, Kenny Vent, James Melhart, Jim Tierney

Closest to the Pin: Randy Roberts, Trey Mullen, Paul Schneider, Andrew Kerr

Longest Drive: Jose Sanchez & Steven Phillips



Lots more photos at www.tylerareabuilders.com



IMPORTANT TAX INFORMATION

Regarding Membership Dues paid to Tyler Area Builders Association, the portion attributable to "lobbying activities" is NOT deductible from federal income taxes as an ordinary and necessary cost of doing business per the 1993 U.S. Congress Omnibus Budget Reconciliation Act. For dues paid in 2010, the total amount of national dues that is NOT deductible as a business expense for a builder or associate member is \$24 and \$0.80 for an affiliate member; the total amount of state dues that is NOT deductible as a business expense for a builder or associate member is \$59.50 and \$18.25 for an affiliate member.

FROM THE ASSOCIATE COUNCIL PRESIDENT

This year has flown by, and it's time to take stock of what we have accomplished. I would like to thank everyone who volunteered at TABA events and everyone who served on a committee this year. Thanks also to our sponsors and advertisers. The health of any organization is determined by how many active members participate on a regular basis.

What's so special about membership in this Association is that every dollar spent on dues, sponsorships and events has a positive effect on our businesses and on the building industry as a whole. And we get the added benefit of having a great time together at every function! It makes me proud to see how many of our members sponsor and come to our events. You are truly the backbone of this industry, and many of us have become good friends in the process.

It has been my pleasure to serve as Associate Council President for TABA this year. Please take a moment to welcome Jion Dietz as your 2011 President, and let's show her what we're made of. *Happy New Year to all!*



Janie Malone
Associate Council President

MEMBER NEWS

Condolences

To family and friends of Ken Spearman, who passed away in October.

Speedy Recovery

Get well wishes go out to Jerry Uzzell. Praying for your full recovery!

Congratulations

To Samuel Cleve Garrard on his recent marriage to Brittany Nicole Dintelman.

MEMBER MARKETPLACE

UNITED HERITAGE CREDIT UNION

Our members enjoy the benefits of a large financial institution—like a full range of services and great rates, with friendly service and personal attention. Low loan rates and a High interest, FREE checking accounts; United Heritage Credit Union does it with the attention and care your finances deserve. Come by and see us at 522 S. Broadway, just north of Houston Street, to see how we can make your banking better. Call B. J. Hornbostel, Regional Manager, at 903-597-7484 ext 4437.

"Member Marketplace" is a feature highlighting a member's company.

One member company will be drawn randomly from After Hours attendees, and the winner will be featured in a company profile in the TABA News! The editor retains the right to edit for length and content.

AFTER HOURS



Clouds and rain did NOT put a damper on attendance at the Nov. 2nd After Hours at **Light Your Fire** on S. Broadway. Many thanks to sponsor and **Light Your Fire** owner Wade Hipke! Ricky Casey, who was celebrating his birthday that day, won the \$350 Builders' Progressive Jackpot drawing. The next After Hours will be Feb. 8, 2011, and the Jackpot will start again at \$50. At left, Wade & Vic Thompson assist Greg Kirkley at the grill. See all the photos at www.tylerearebuilders.com and on TABA's Facebook page.



Special Thanks to Mike Schovanec and Debra Bryant for putting up and taking down TABA's Christmas Lights!

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TAB www.texasbuilders.org

NAHB www.nahb.com

MISSION STATEMENT:

Building Better Builders by promoting quality, accountability and professionalism in the home building industry.

AND FINALLY . . .



10 WAYS TO GET INVOLVED: RECAP

As 2010 winds to a close, the TABA staff would like to thank you for the countless ways in which you've helped make this a successful year. It has been our pleasure to work together toward the common goal of strengthening our association and the home building industry.

As you look toward 2011, remember that you'll get the most out of your membership if you:

- **Join a committee. You'll meet new friends and learn how TABA works.**
- **Attend Member Orientation. See where you fit in best and what TABA has to offer.**
- **Sign up to bowl, golf or clay shoot. Don't worry. Most of us aren't very good, either.**
- **Join a Membership Drive team. Our strength is in our numbers.**
- **Log on to www.tylerareabuilders.com and find an amazing array of resources. Become our Facebook friend.**
- **Improve your education. Attend a seminar or take a designation course.**
- **Advocate. Join us for Rally Day on February 23, 2011.**
- **Network. Don't miss an After Hours or a General Membership Meeting.**
- **Sponsor something. Make sure your company's name is front and center.**
- **Show off your business through the Home Products Show and the Parade of Homes™.**

You've meant to do all these things? I've got a suggestion for you: **MAKE 2011 THE YEAR YOU GET MORE INVOLVED.** We look forward to seeing you often.

Have a blessed Christmas season.

Kathey Comer
Executive Vice-President



PRESIDENT'S MESSAGE

Another year has flown by at TABA. Thank you to all the new members and the long-time members who have taken part in a Builders' Luncheon, come to an *After Hours*, served on a committee, or taken part in any of our social events and education classes. Being involved is how to get the most out of your membership.

In the last few years we've offered our members more than ever before. But it's been more than three years since we've raised the dues. In November the Board of Directors voted to increase membership dues by \$50, and most of that increase will cover the increase in our state dues.

Operating expenses and the expectations we have of our staff have steadily risen and will no doubt continue to do so. Our businesses benefit from our membership in TABA. Remember the advice of Theodore Roosevelt: "Everybody owes a part of their time and money to the business or industry in which they are engaged. No one has a moral right to withhold support from an organization that is striving to improve conditions within that industry."

Thank you for working together to protect and strengthen the home-building industry in the Tyler area.

It's been a great year to serve as TABA President. Be sure to welcome our incoming President, Robert Aiken, and all of the 2011 officers at our Officer Installation on January 7th.

Ricky Casey
2010 President